



The now well-known vineyards of [Falesco](#) were established in 1979, with the aim of rediscovering and enhancing the traditional varietals of Lazio and Umbria. This is the base of operations for Renzo (Managing Director of Antinori) and Riccardo Cotarella (Famous consultant enologist for Montevetrano, Lamborghini, Galardi, Sportoletti, Castello di Volpaia...etc), 100% family-owned and now producing close to three million bottles of wine, partly from its negociant business but increasingly from the 750 acres of proprietary vineyards.

Ricardo Cotarella is what Robert Parker considered
**“one of the world’s most influential wine personalities
and is what Italy’s answer to France’s Michel Rolland.”**

This estate has been called the best in the region by the Bible of Italian wine, Gambero Rosso. Ricardo Cotarella is one of Italy's leading winemakers, and Montiano, whose vineyard covers 25 hectares, is the quintessential Cotarella wine. Situated upon the premier wine-producing areas of both regions, the winery’s owner, Riccardo Cotarella has done a superb job in giving us not only premium, like Montiano, but quality value as well, such as our favorites, Vitiano and Merlot—Great drinking everyday wines. Expansion has been at a sustained pace, but without the slightest loss of quality – the 2001 reds compete with the best which the brothers have made in their distinguished careers.

The Marciliano, this new kid on board is a Bordeaux-inspired reds that makeup of 70% Cabernet Sauvignon and 30% Cabernet Franc. The grapes are principally harvested from estate vineyards in Umbria. Harvested through October, they must spend 28 days on skin, after which malolactic fermentation is carried out in French oak, where the wine is aged for sixteen months, and then aged another year in barrel. And so, yet another beauty for a producer all too familiar with creating them!



120 bots. Falesco Marciliano 2001

@ S\$ ~~90.00~~

10% Disc @ S\$ 81.00/bot

15% Case Disc @ S\$ 76.50/bot

The 2001 Marciliano is a 70% Cabernet Sauvignon and 30% Cabernet Franc blend that opens with a blast of black currants, mint, tar, and eucalyptus on the nose and continues with intense, concentrated, and structured flavors. Wonderful aromas of blackberries, licorice and berries. Full-bodied, with chewy tannins and a medium finish. A bit austere now but should turn around. Broad and deep, with a sweet, mineral finish that doesn't want to quit, though essentially from young vines, it is built to last and will provide eminently satisfying drinking from 2006 to 2025.

Wine Advocate #152 (Apr 2004) **Robert Parker 94 points**



150 bots. Falesco Montiano 2001

@ S\$ ~~80.00~~

10% Disc @ S\$ 72.00/bot

15% Case Disc @ S\$ 68.00/bot

The 2001 Montiano, 100% Merlot, offers the luxuriously sweet and expansive nose which has always characterized the wine. Full of plum, raspberry, and dark chocolate scents, along with a dense, deep, and velvety palate, it is full and round, with the super-polished tannins, which make it one of Italy's touchstone Merlot bottlings. Drink: 2005-2018.

Wine Advocate #152 (Apr 2004) **Robert Parker 93 points**